



Captive Consulting and Insurance Facility Management

An effective captive strategy is equal parts practical and proactive – grounded in the needs of the business today and designed to achieve its goals for tomorrow.

Willis Towers Watson's distinct, connected perspective across talent, assets and ideas reveals hidden value within the critical intersections of our clients' organizations. Captive solutions can enhance the financial and operational performance of your organization, allowing you to look at risk as a path for growth.

For us there is no such thing as a standard captive, a routine client or a generic solution. We provide risk retention advice through client focused strategic consultancy, analytics, and insurance facility management. Bringing together our risk expertise and data-driven insights, we provide a clear view of the long-term opportunity to enable more forward thinking decisions around your risk retention strategy.

Our Capabilities

Willis Towers Watson's dedicated captive professionals are located at the very heart of the insurance markets and in every major captive domicile. We manage insurance facilities across a wide spectrum of industries, all tailored to individual strategies and operating models. Our integrated teams help you strengthen your organization by designing and implementing solutions that respond appropriately to both traditional and emerging risks.

CLARITY

With our combined knowledge of risk finance, market analytics, and macro trends our team of captive experts, strategic risk consultants, actuaries, financial analysts and insurance accountants delivers clarity for our clients.

Captive Consulting

Our consulting capabilities cover the life cycle of a captive, from initial feasibility to strategic enhancement of mature captives and appropriate exit planning when the captive is no longer required.

We help our clients understand the potential benefits and implications of a captive retention strategy and enable them to make fully informed decisions that add measurable value. By using our extensive industry knowledge our advice is based on a clear appreciation of the key issues that are

influencing your business, helping you develop specific strategies to provide enhanced protection, improved financial efficiency and competitive advantage.

Our consultants will guide you through the decision-making process to help identify key considerations including the best design and location of your captive program, optimization of capital, and key regulatory and compliance considerations. In addition, we offer a range of services including:

- Ongoing captive strategic counsel
- New product development
- Revenue enhancement
- Uninsured risk review and additional line of business analysis
- Captive exit strategies
- Effective fronting programs
- Industry benchmarking

In addition, our state-of-the art actuarial modeling services will assist you in making informed decisions to drive optimal value from your captive strategy, enhancing its benefits and growing your business. Our services are customized for you and include:

- Strategic risk financing
- Loss forecasting and risk retention analysis
- Statutory capital calculations
- Transfer pricing
- Premium allocation
- Reserving analysis
- Natural catastrophe modelling

Insurance Facility Management

Willis Towers Watson is one of the world's largest captive managers. We aim to deliver the highest levels of quality, security and efficiency to meet our clients demands.

Our 'one team – many locations' approach, supported by our tried and tested global delivery platform, brings the experience of our extensive worldwide captive team to each

and every client, ensuring a consistent and exceptional standard of service.

We are more than captive managers. Working closely with our consultants and industry specialists we are constantly developing new and proactive innovations to find new ways of enhancing captive value and utilization.

We provide a wide range of core and ancillary services to help you drive best practices and added value. These services include:

- Formation and licensing of captives
- Company secretarial and corporate governance
- Accounting
- Regulatory compliance
- Data management and management information reporting
- Underwriting
- Insurance administration and claims handling
- Additional line of business review

Contacts

Sean B. Rider

Managing Director – Consulting & Development
Global Captive Practice

Phone: +1 646 645 5374

sean.b.rider@willistowerswatson.com

David Lewis

Director of Consulting & Development
Global Captive Practice

Phone: +44 741 586 0347

david.lewis@willistowerswatson.com



About Willis Towers Watson Willis Towers Watson (NASDAQ: WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 39,000 employees in more than 120 territories. We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas – the dynamic formula that drives business performance. Together, we unlock potential. Learn more at willistowerswatson.com.