

# Willis Re Analytics Financial Advisory

Willis Re 

## Shedding light on the financial metrics required to achieve certain ratings categories

The Financial Advisory team at Willis Re provides a number of rating advisory services. We help companies understand the agencies' criteria and methodology, and can assist clients in meeting preparation. Benchmarking important financial ratios can be extremely useful for peer comparisons, a further understanding of a rating position, and to see how outside parties – for example, A.M. Best – may view your company.

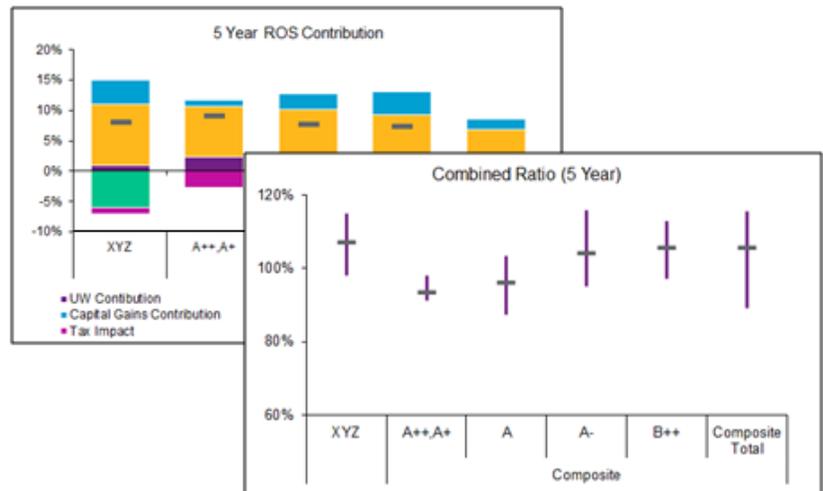
### What is ratings benchmarking?

Our analysis provides you the ability to benchmark your firm's financial metrics against those of an A.M. Best composite, in the context of their rating. This report uses publicly available information from corporate filings and A.M. Best to shed light on the financial metrics required to achieve certain ratings categories.

Our Ratings Benchmarking compares combined and operating ratios, return on surplus and on revenue, leverage, investment yields, and BCAR scores by rating categories and composite. This allows you to clearly see how your metrics relate to those of peer companies.

### Contact us

Raj Bohra, FCAS  
Willis Towers Watson, Brookfield Place, 7<sup>th</sup> Floor  
200 Liberty Street  
New York, NY 10281  
D +1 212 915 8444  
M +1 609 553 5200  
E [Raj.Bohra@WillisTowersWatson.com](mailto:Raj.Bohra@WillisTowersWatson.com)



The Ratings Benchmarking analysis lets you see how your company stacks up against other firms that hold a similar rating, and against firms that hold your desired rating. We are able to analyze all of the A.M. Best composites such as personal property, workers compensation, and medical professional liability.

Clients often find this report a useful starting point for a full ratings advisory discussion. It can also lead to more sophisticated modeling such as our reinsurance optimization analysis.