

Willis Re Analytics Financial Advisory

Willis Re 

Willis Re's eXAMINE™ Financial: Financial analysis and peer comparisons

Our proprietary **eXAMINE Financial** report provides calculations of approximately 100 financial performance measures for your company as well as up to 15 selected peers. Willis Re's **eXAMINE Financial** can enhance your understanding of these ratios and how they compare to a tailored peer group. Many of these metrics are the same ones used by key external parties, e.g. regulators, rating agencies, and financial analysts.

Financial metrics and peer comparison

These indicators are selected mainly from the NAIC Annual Statement data published by SNL Financial and fall into seven categories:

- Business profile (line of business and geography)
- Capital (contributions, leverage, and RBC scores)
- Assets (composition and returns)
- Reserves (development and balances)
- Reinsurance (utilization and ceded margin)
- Earnings (UW and operating return metrics)
- Cash flow
- Liquidity

Information is provided for quarterly, annual, and 5-year periods.

The eXAMINE Financial output provides a summary for each financial indicator score highlighting those that outperform or fall outside the peer group.



In addition to this comparable analysis, our analysts review each **eXAMINE Financial** report noting key variances and possible reasons. Also, the report may suggest particular Willis Re products or services for consideration.

Many Willis Re clients find our **eXAMINE Financial** report so helpful that they request updates quarterly or annually.

Benefits of eXAMINE™ Financial

- Improve understanding of financial metrics and how company compares to peers
- Indicate financial targets and benchmarks
- Strategic planning
- Performance management
- Internal management meetings
- Discussions with Board of Directors

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