

# Willis Re Analytics Financial Advisory

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## Willis Re's eXAMINE™ Financial: Financial analysis and peer comparisons

Our proprietary **eXAMINE Financial** report provides calculations of approximately 100 financial performance measures for your company as well as up to 15 selected peers. Willis Re's **eXAMINE Financial** can enhance your understanding of these ratios and how they compare to a tailored peer group. Many of these metrics are the same ones used by key external parties, e.g. regulators, rating agencies, and financial analysts.

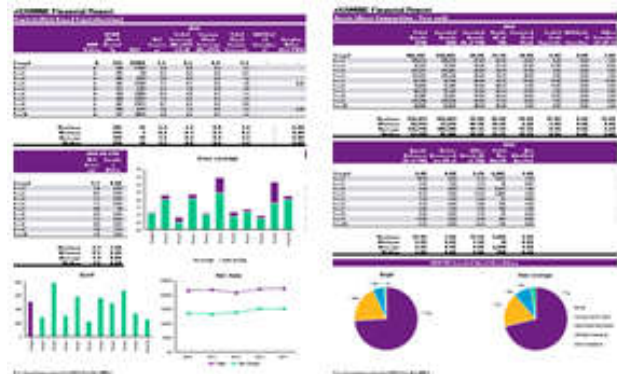
### Financial metrics and peer comparison

These indicators are selected mainly from the NAIC Annual Statement data published by SNL Financial and fall into seven categories:

- Business profile (line of business and geography)
- Capital (contributions, leverage, and RBC scores)
- Assets (composition and returns)
- Reserves (development and balances)
- Reinsurance (utilization and ceded margin)
- Earnings (UW and operating return metrics)
- Cash flow
- Liquidity

Information is provided for quarterly, annual, and 5-year periods.

The eXAMINE Financial output provides a summary for each financial indicator score highlighting those that outperform or fall outside the peer group.



In addition to this comparable analysis, our analysts review each **eXAMINE Financial** report noting key variances and possible reasons. Also, the report may suggest particular Willis Re products or services for consideration.

Many Willis Re clients find our **eXAMINE Financial** report so helpful that they request updates quarterly or annually.

### Benefits of eXAMINE™ Financial

- Improve understanding of financial metrics and how company compares to peers
- Indicate financial targets and benchmarks
- Strategic planning
- Performance management
- Internal management meetings
- Discussions with Board of Directors

### Contact us

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