

Who are Willis Re?

- Willis Re is one of the leading Reinsurance Brokers, the specialist reinsurance division of the Willis Towers Watson Group.
- Henry Willis & Co., the predecessor of Willis was established in 1828 in London.
- Willis Re started broking of reinsurance business in Japan in 1899. For over 100 years Willis Re has proudly served its clients, helping them make better reinsurance decisions.
- Willis Re employs over 1,500 people in 50 locations providing services to over 750 clients in the world. Willis Re handles more than USD 11.5 billion in premiums.

Main Contacts

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Japan

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The Willis Re Approach

Willis Re breaks down the reinsurance process into three stages, helping clients purchase the most suitable protections from the right carriers at the best possible price.

- **Stage One - better decisions**
With the help of advanced analytical tools, our reinsurance experts design the most efficient reinsurance structures.
- **Stage Two - better solutions**
Beyond delivering optimal reinsurance programs and service, Willis Re cultivates relationships throughout the global reinsurance marketplace.
- **Stage Three - better transactional services**
Client satisfaction is given the highest priority by Willis Re claims and account handling teams, supported by the use of modern communications platforms.

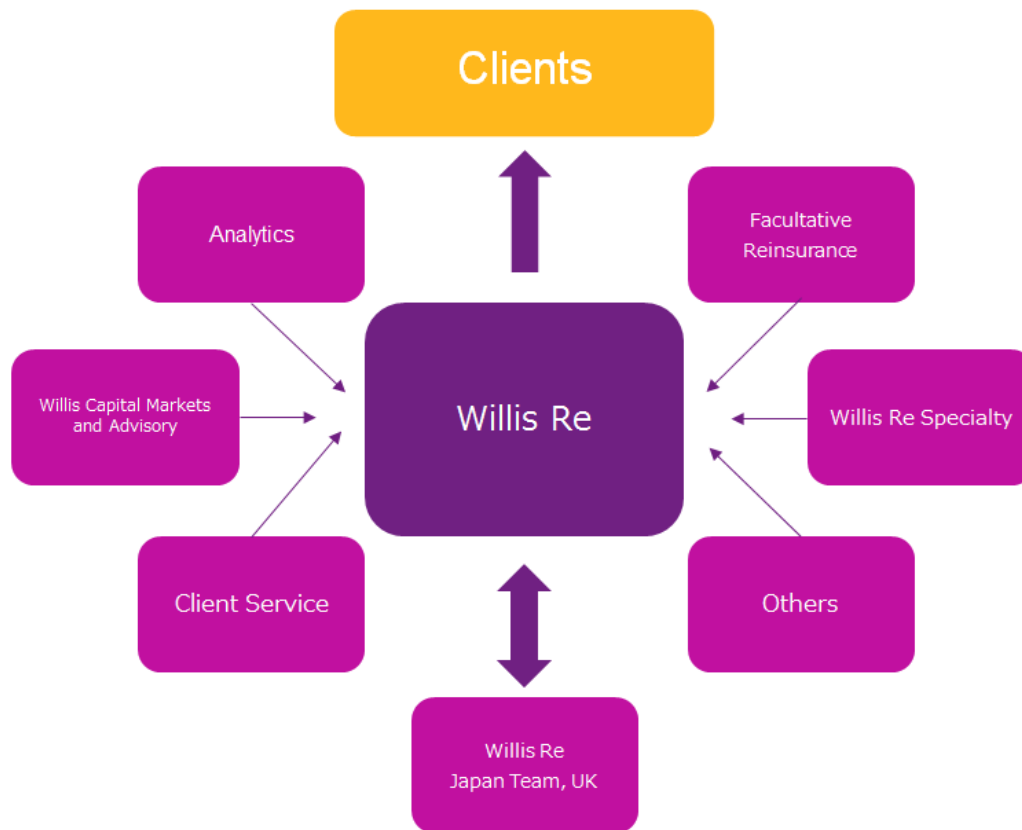
Services

- Captive Solutions
- Catastrophe Management Services
- ePartner
- Financial Modeling & Actuarial Services
- Market Security Monitoring
- Risk Modeling Technology (Basis Risk Modeling/ iPMT / Willis Ctrl / Willis iFM)
- Claims Tail Services
- Transaction
- Transactional Client Services (Contract wordings, Claims and Reinsurance accounting)

Products

- Treaty Reinsurance (Pro Rata, Risk XL, Cat XL, Aggregate XL) and Facultative Reinsurance for classes of business, including :
Property, Engineering, Marine, Motor, Casualty,
Professional Liability, Crop, Non-Marine Specialty,
Healthcare, Life A&H, Livestock, Bloodstock,
Aerospace, Surety & Fidelity, Trade Credit,
Political Risk, Workers' Comp
- Analytics such as Insurance Portfolio Analysis & Consulting on Reinsurance scheme
- Capital Market Solutions such as Cat Risk Swaps, Derivatives, Cat Bond

Structure of Willis Re Global Support



- The Willis Re Japan Team is based in both London and Tokyo to serve Japanese clients.
- You can be assured of access to our leading team of experts such as Willis Re Analytics (Catastrophe and Financial modelling), Willis Capital Markets (Securitized products including Cat Bonds), Facultative reinsurance, Willis Re Specialty (Aviation, Engineering, Marine, Energy, etc.) to meet clients' needs. Client Service team in Ipswich, U.K. provides accounting / finance services.