

Legacy liability transfer helps unlock shareholder value

Case Study

The Client Challenge

A longstanding life insurance client wanted to achieve a corporate restructure to unlock shareholder value despite the restructure being hindered by a legacy U.S. liability.

Our Solution

Willis Towers Watson's life insurance actuarial team from our Insurance Consulting and Technology business conducted an expert valuation to be used as the basis for facilitating a third-party assumption of the legacy liability. Our reinsurance experts from within Willis Re then helped broker a market solution to release capital.

The Outcome

After agreeing to a fee structure that was closely aligned to the client's interests, the liability was settled at the very low end of the client's potential cost range, enabling it to unlock trapped shareholder value.

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Further Information

For more information please contact insurer.solutions@willistowerswatson.com

About Willis Towers Watson

Willis Towers Watson (NASDAQ: WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 45,000 employees serving more than 140 countries and markets. We design and deliver solutions that manage risk, optimise benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas – the dynamic formula that drives business performance. Together, we unlock potential. Learn more at willistowerswatson.com.